# MITCH LEONARD

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### Education

# UNIVERSITY OF NORTHERN IOWA

**Expected December 2018** 

Bachelor of Arts in Public Relations & Interactive Digital Studies (double major)

Cedar Falls, IA

# **Work Experience**

### NATIONAL SOCIAL MEDIA LEAD – (REMOTE EXPERIENCE)

August 2015 - December 2017

Order of the Arrow — Boy Scouts of America

Irving, T

- Managed content creation and execution of social media strategy resulting in 5% engagement rate among 7.5M unique Facebook users and 18% Instagram engagement rate.
- Optimized storyboarding process to achieve 2,650 impressions per tweet, increase Snapchat story viewership by 100% (600), and improve Instagram followers by 435% (9,000).
- Strategized with influencer Twitter accounts to earn 7% engagement rate with 1.8M impressions.

#### **PRODUCTION LEAD**

March 2016 - August 2017

2017 National Scout Jamboree — Boy Scouts of America

Glen Jean, WV

- Served as internal communications POC for Presidential visit by identifying online trends, monitoring social feeds, and responding to user inquiries via Facebook, Twitter, and Instagram.
- Collaborated with Boy Scouts of America Public Relations Team to implement strategic communications tactics regarding controversial rhetoric which received 562,000 impressions.

#### **DONOR RELATIONS INTERN**

Summer 2016, 2017

Mississippi Valley Regional Blood Center

Davenport, IA

- Saved 700 lives by facilitating social media promotions and donor recruitment for blood drives.
- Collected 125 units over one day drive by creating targeted social strategy and editorial calendar.
- Created promotional video for prospecting businesses to drives by interviewing five coordinators.

## **SOCIAL MEDIA MANAGER – (REMOTE EXPERIENCE)**

**August 2015 – January 2016** 

DareToDo

National Service Initiative

- Transformed success of <u>initiative</u> by facilitating content creation to trend #3 on Instagram nation-wide, receive 1.4M hashtag views, and surpass 12.7M social impressions.
- Coordinated social engagement and interaction through established messaging strategy.

### Skills

- Analytical skills as demonstrated by measuring campaign results to formulate actionable insights about content publishing and identify new opportunities as National Social Media Lead.
- Organizational skills with the ability to navigate ambiguous environments as demonstrated by being selected as the only youth member to implement communications tactics for a Presidential visit.

# Involvement

- Student Admissions Ambassador: Guide weekly campus tour to prospective students and families.
- Campus Activities Board: Designed and executed up to 30 marketing campaigns per semester. Facilitated organizational rebrand including the creation of a new visual identity.

## **Awards & Interests**

- Eagle Scout (2012, Boy Scouts of America), Best Publicity Campaign (2016), Best Logo Design & Multi-Color Poster (2017, National Association for Campus Activities).
- Interests: New Taylor Swift, technology, @Wendys Twitter, eating pizza, taking cheesy selfies, dogs.